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### **Professional Indemnity Insurance Product Profile**

## What is Professional Indemnity Insurance?

Professional Indemnity (PI) is designed to protect Insureds from economic loss sustained by third parties as a result of the performance of the Insured's professional services and advice.

### **Key Policy Benefits**

- Defence costs and related legal expenses
- Costs and expenses for investigations
- Civil Liability Insuring Clause
- Defence Costs in Addition
- Automatic Reinstatement
- Attendance at Investigations full limit
- Advancement of Defence Costs
- Civil Penalties sub-limited
- Consultants, Subcontractors & Agents (Vicarious Liability)
- Continuous Cover
- Crime (1st & 3rd party) sub-limited
- Emergency Defence Costs full limit
- Lost Data full limit
- Mitigation Costs sub-limited
- Public Relations full limit

### **Key Policy Exclusions**

- Any criminal act by an insured
- Any deliberate act by an insured
- Ongoing litigation before policy inception
- Bodily injury / property damage unless it results directly from the insured's conduct of their business
- Product Liability

### A typical Professional Indemnity policy covers:

- costs and expenses incurred for attendance at investigations
- costs and expenses incurred defending claims
- any damages or costs that may be awarded

for allegations of inadequate advice, services or designs that causes financial loss to an insureds' client.

### Types of Professional Indemnity claims:

- Breach of contract through failure to provide the professional services set out in the contract
- Infringement of any patent or copyright
- Failure to comply with the standard of reasonable care and skill



## **Proven Claims Experience**

## **Example 1**

#### **Profile:**

Mechanical Engineer, 7 staff, HKD3,120,000 fees

#### **Background:**

A claim was made against the Insured for work they did to a property involving cantilevered roof and supports. It appeared that some of the rafters had deformed and welds had cracked. The claimant sought damages of HKD1,560,000 as a result of having to rectify the property.

#### **Response:**

The Insured was able to claim cover under the civil liability. DUAL appointed lawyers to defend the claim as well as an expert engineer to act as a loss adjuster. The expert engineer was able to determine the reasonable cost of the loss, and the lawyers were able to secure a fair settlement.

#### Payment: HKD1,443,000

## Example 2

#### **Profile:**

Property manager, 5 staff, HKD3,900,000 fees

#### **Background:**

A client of the Insured alleged that the Insured had breached their duty of care in managing their property when they fell on some loose stairs and were seriously injured. The client sought personal injury damages in the sum of HKD3,120,000.

#### **Response:**

The Insured was able to claim cover under the civil liability and defence costs sections of their Policy. An early settlement was reached with the claimant with payment split between the agent and landlord.

#### Payment: HKD390,000

## Example 3

#### **Profile:**

Accounting Firm, 7 staff, HKD7,800,000 fees

#### **Background:**

A client alleged that their income tax returns the Insured had prepared, were incorrect. As a result, they suffered a loss and sought reimbursement of HKD936,000.

#### **Response:**

The Insured was able to claim indemnity under the policy. DUAL appointed lawyers to defend the claim and reviewed the files with the Insured. defend the claim Policy responded to the alleged loss and a settlement was reached between the parties.

#### Payment: HKD1,014,000

## **DUAL Appetite**

DUAL has a broad underwriting appetite for Professional Indemnity, with most occupations available for quoting including but not limited to:

- Accountants
- Architects & Designers
- Consultants
- Engineers
- Financial Consultants
- Miscellaneous Professionals
- Real Estate
- Travel Agents
- Insurance Brokers

#### Some occupations outside our appetite:

- Investment Advisers
- Property Developers
- Valuers

### **Contact DUAL**

Please contact your local DUAL Underwriter for a quotation or for further information.

#### DUAL ASIA

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